

**ASSESSOR CONTINUING EDUCATION  
COURSE NOTICE  
September 2015**

**NOTE:**        **This is for information purposes only. Individuals interested in attending a program should confirm its availability with the sponsor or contact person prior to attending.**

**Employment Law - CIS 1 -- 0407030006**

Sponsor:     Cities and Villages Mutual Insurance Company  
Contact:      Diane Schillaci - 414-831-5997  
Instructor:   Rick Bayer and Jean Cole  
Location:     Cities and Villages Mutual Insurance Company  
Date(s):      September 1 and 2, 2015  
Hours:        16.0 Program Hours Law Management

**2014-2015 National 7-Hour USPAP Update -- 1401010015**

Sponsor:     Northeast Wisconsin Technical College  
Contact:      Christine Schillinger - 920-498-6876  
Instructor:   Robert Sherman  
Location:     Northeast Wisconsin Technical College  
Date(s):      September 11, 2015  
Hours:        7.0 Program Hours Law/Management

**Supervisor Resources & Tools - CIS 2 -- 0407040006**

Sponsor:     Cities and Villages Mutual Insurance Company  
Contact:      Diane Schillaci - 414-831-5997  
Instructor:   Rick Bayer and David Bailey  
Location:     Cities and Villages Mutual Insurance Company  
Date(s):      September 15 and 16, 2015  
Hours:        16.0 Program Hours Law Management

**Course 1 - Wisconsin State Approved Listings Contracts -- 1403010015**

Sponsor:     Wisconsin REALTORS Association  
Contact:      Kristi Mikalsen - 608-241-2047  
Instructor:   Jennifer Lindsley  
Location:     Kalahari Resort & Convention Center  
Date(s):      September 15, 2015  
Hours:        3.0 Program Hours of Law/Management

**Course 2 - Wisconsin State Approved Offers to Contracts -- 1403020015**

Sponsor:     Wisconsin REALTORS Association  
Contact:      Kristi Mikalsen - 608-241-2047  
Instructor:   Rob Sayas  
Location:     Kalahari Resort & Convention Center  
Date(s):      September 15, 2015  
Hours:        3.0 Program Hours of Law/Management

**Course 3 - Wisconsin New Developments -- 1403030015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Cori Lamont  
Location: Kalahari Resort & Convention Center  
Date(s): September 16, 2015  
Hours: 3.0 Program Hours of Law/Management

**Course 4 - Ethics and Fair Housing In Wisconsin -- 1403040015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Jon Sayas  
Location: Kalahari Resort & Convention Center  
Date(s): September 16, 2015  
Hours: 3.0 Program Hours of Law/Management

**Common Questions - Common Concerns -- 1507010015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Richard Heyn  
Location: Kalahari Resort & Convention Center  
Date(s): September 16, 2015  
Hours: 7.0 Program Hours Appraisal

**Appraisal-Ethics, Competency, and Effective Report Writing -- 0906010010**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): September 18, 2015  
Hours: 7.0 Program Hours Appraisal

**Hiring - Avoiding a Lifetime of Regret -- 1206020012**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): September 22, 2015  
Hours: 7.0 Program Hours Law/Management

**Behavioral Anchored Interviewing -- 1203020012**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): September 23, 2015  
Hours: 7.0 Program Hours Law/Management

**Appraisal: Dollars and Sense -- 1403520015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): September 25, 2015  
Hours: 8.0 Program Hours Appraisal

**Condominium Valuation and Modeling -- 1508010015**

Sponsor: Scott G. Winter Training and Consulting  
Contact: Scott G. Winter - 414-238-4002  
Instructor: Scott G. Winter  
Location: Greenfield  
Date(s): September 25, 2015  
Hours: 7.0 Program Hours Appraisal

**Basic Risk Management & Safety - CIS 3 -- 0407020006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Kodel  
Location: Sun Prairie Utilities Building  
Date(s): September 29 and 30, 2015  
Hours: 16.0 Program Hours Law Management

**The Kenosha Economic Development Story -- 1404240015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Todd Battle & Frank Pacetti  
Location: Osthoff Resort  
Date(s): September 29, 2015  
Hours: 3.0 Program Hours Law/Management

**Commercial & Industrial Green Energy & Buildings/Geothermal Heating, Cooling & Hot Water -- 1404250015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Tari Emerson, Scott Niesen and Dan Walsdorf  
Location: Osthoff Resort  
Date(s): September 29, 2015  
Hours: 3.0 Program Hours Appraisal

**Wisconsin Assessment Law, the Board of Review and Trial Court -- 1404260015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Pete Weissenfluh  
Location: Osthoff Resort  
Date(s): September 29, 2015  
Hours: 3.0 Program Hours Appraisal

**WI Property Tax Litigation General Overview -- 1404270015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Amie Trupke & Jaime Staffaroni  
Location: Osthoff Resort  
Date(s): September 30, 2015  
Hours: 3.0 Program Hours Law/Management

**What Makes a Good Appraisal -- 1404280015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Robert Sherman  
Location: Osthoff Resort  
Date(s): September 30, 2015  
Hours: 3.0 Program Hours Appraisal

**Highest & Best Use -- 1404330015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Dr. Tom Hamilton  
Location: Osthoff Resort  
Date(s): September 30, 2015  
Hours: 3.0 Program Hours Appraisal

**Drug and Paraphernalia ID, Signs and Its Use and What to Look For -- 1404290015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Jeremiah Winscher  
Location: Osthoff Resort  
Date(s): October 1, 2015  
Hours: 3.0 Program Hours Law/Management

**WI Property Tax Litigation - Specific Case Law -- 1404300015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Amy Seibel & Ryan Braithwaite  
Location: Osthoff Resort  
Date(s): October 1, 2015  
Hours: 3.0 Program Hours Law/Management

**WI Property Assessment Manual Overview & Chapter 5 Focus -- 1404310015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Mark Paulat  
Location: Osthoff Resort  
Date(s): October 1, 2015  
Hours: 3.0 Program Hours Law/Management

**Uniformity & Equity (Residential) -- 1404320015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Mike Grota, Jim Toth & Les Ahrens  
Location: Osthoff Resort  
Date(s): October 1, 2015  
Hours: 3.0 Program Hours Appraisal

**Manufacturing Appeals at the Tax Appeals Commission & Valuation of Lease Commercial Property -- 1404340015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Tim Drascic, Dana Erlandsen, Scott Shields & Peter Kafkas  
Location: Osthoff Resort  
Date(s): October 1, 2015  
Hours: 2.0 Program Hours Law/Management and 1.0 Program Hours Appraisal

**Expert Witness -- 1404350015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Robert Sherman  
Location: Osthoff Resort  
Date(s): October 1, 2015  
Hours: 3.0 Program Hours Appraisal

**DeCluttering The Office -- 1404360015**

Sponsor: League of Wisconsin Municipalities  
Contact: Carrie Jensen - 608-267-2386  
Instructor: Kathi Miller  
Location: Osthoff Resort  
Date(s): October 2, 2015  
Hours: 3.0 Program Hours Law/Management

**Coaching Employees - CIS #4 -- 0407060006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Wausau Public Safety Building  
Date(s): October 8 and 9, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Unique Properties -- 1205030012**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): October 9, 2015  
Hours: 4.0 Program Hours Appraisal

**Appraisal-Credible Review Process -- 1205020012**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): October 9, 2015  
Hours: 4.0 Program Hours Appraisal

**Coaching Employees - CIS #4 -- 0407060006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: 125 W. Main Street, Sun Prairie  
Date(s): October 13 and 14, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Vacant Land/Expert Witness -- 607240006**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): October 16, 2015  
Hours: 7.0 Program Hours Law/Management

**2014-2015 National 7-Hour USPAP Update -- 1401010015**

Sponsor: Wisconsin Chapter of the Appraisal Institute  
Contact: Chris Ruditys - 414-271-6858  
Instructor: Steve Stiloski, MAI  
Location: WCAI Office Milwaukee  
Date(s): October 20, 2015  
Hours: 7.0 Program Hours Law/Management

**2016-2017 National 7-Hour USPAP Update -- 1670000017**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Robert E. Sherman  
Location: Holiday Inn Pewaukee  
Date(s): October 20, 2015  
Hours: 7.0 Program Hours Law/Management

**AAA: Appraisals, Adjustments and Approaches -- 1402020015**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Robert E. Sherman  
Location: W6124 Aerotech Drive Appleton  
Date(s): October 21, 2015  
Hours: 7.0 Program Hours Appraisal

**Appraisal Inspection...Raising the Bar -- 2015081935**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Stephan A. Tadevich  
Location: 4801 Forest Run Road, Madison  
Date(s): October 22, 2015  
Hours: 7.0 Program Hours Appraisal

**Unacceptable Employee Behavior - CIS 8 -- 0603040006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Middleton Police Department  
Date(s): October 22 and 23, 2015  
Hours: 16.0 Program Hours Law Management

**15-Hour National USPAP Course -- 1415001415**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): October 23 and 24, 2015  
Hours: 10.0 Program Hours Appraisal & 5.0 Program Hours Law/Management

**WI Property Assessment Manual Overview & Chapter 5 Focus -- 1404310015**

Sponsor: Wisconsin Towns Association  
Contact: Carol Nawrocki – 715-526-3157  
Instructor: Mark Paulat and Scott Shields  
Location: Kalahari Resort & Convention Center  
Date(s): October 26, 2015  
Hours: 3.0 Program Hours Law/Management

**Wetlands Valuation -- 1107020011**

Sponsor: Wisconsin Towns Association  
Contact: Carol Nawrocki - 715-526-3157  
Instructor: Jeremy Ray  
Location: Kalahari Resort & Convention Center  
Date(s): October 26, 2015  
Hours: 3.0 Program Hours Appraisal

**Uniformity & Equity (Residential) -- 1404320015**

Sponsor: Wisconsin Towns Association  
Contact: Carol Nawrocki - 715-526-3157  
Instructor: Mike Grota, Jim Toth & Les Ahrens  
Location: Kalahari Resort & Convention Center  
Date(s): October 27, 2015  
Hours: 3.0 Program Hours Appraisal

**Teams & Process Improvement - CIS 5 -- 0407070006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): October 27 and 28, 2015  
Hours: 16.0 Program Hours Law Management

**The Reviewer's Art -- 2015081981**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: C.W. Wilson  
Location: 4801 Forest Run Road, Madison  
Date(s): October 27, 2015  
Hours: 7.0 Program Hours Appraisal

**2016-2017 National 7-Hour USPAP Update -- 1670000017**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: C.W. Wilson  
Location: W6124 Aerotech Drive Appleton  
Date(s): October 28, 2015  
Hours: 7.0 Program Hours Law/Management

**Beyond Sales Comparison Grids -- 2015081921**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: C.W. Wilson  
Location: 4801 Forest Run Road, Madison  
Date(s): October 29, 2015  
Hours: 7.0 Program Hours Appraisal

**Appraisal-Ethics, Competency, and Effective Report Writing -- 0906010010**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): October 30, 2015  
Hours: 7.0 Program Hours Appraisal

**Team Building -- 1306020013**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Menasha Public Library  
Date(s): November 4, 2015  
Hours: 7.0 Program Hours Law/Management



**Discipline & Wrongful Termination -- 1402110015**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Cities and Villages Mutual Insurance Company  
Date(s): November 5, 2015  
Hours: 7.0 Program Hours Law/Management

**Appraisal: Dollars and Sense -- 1403520015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): November 6, 2015  
Hours: 8.0 Program Hours Appraisal

**2016-2017 National 7-Hour USPAP Update -- 1670000017**

Sponsor: Wisconsin REALTORS Association  
Contact: Kristi Mikalsen - 608-241-2047  
Instructor: Scott MacWilliams  
Location: 4801 Forest Run Road, Madison  
Date(s): November 6, 2015  
Hours: 7.0 Program Hours Law/Management

**Developing a Highly Effective Workforce - CIS #6 -- 0908050009**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): November 10 and 11, 2015  
Hours: 16.0 Program Hours Law Management

**2014-2015 National 7-Hour USPAP Update -- 1401010015**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): November 13, 2015  
Hours: 7.0 Program Hours Law/Management

**Understanding Employee Differences - CIS 7 -- 0603030006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and David Bailey  
Location: Green Bay Police Department  
Date(s): December 1 and 2, 2015  
Hours: 16.0 Program Hours Law Management

**Appraisal-Vacant Land/Expert Witness -- 607240006**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College  
Date(s): December 4, 2015  
Hours: 7.0 Program Hours Law/Management

**Municipal Assessors Responsibilities at the Board of Review -- 1403070015**

Sponsor: Wisconsin Association of Assessing Officers  
Contact: Joan Spencer - 715-384-3856  
Instructor: John Macy  
Location: Comfort Inn, Comfort Inn & Suites Madison North  
Date(s): December 7, 2015  
Hours: 3.0 Program Hours of Law/Management

**Team Building -- 1306020013**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): December 8, 2015  
Hours: 7.0 Program Hours Law/Management

**Discipline & Wrongful Termination -- 1402110015**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): December 9, 2015  
Hours: 7.0 Program Hours Law/Management

**Employee Performance Evaluations -- 1202040012**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Cities and Villages Mutual Insurance Company  
Date(s): December 10, 2015  
Hours: 7.0 Program Hours Law/Management

**Appraisal-Credible Review Process -- 1205020012**

Sponsor: Northeast Wisconsin Technical College  
Contact: Christine Schillinger - 920-498-6876  
Instructor: Robert Sherman  
Location: Northeast Wisconsin Technical College, Green Bay  
Date(s): December 11, 2015  
Hours: 4.0 Program Hours Appraisal

**Unacceptable Employee Behavior - CIS 8 -- 0603040006**

Sponsor: Cities and Villages Mutual Insurance Company  
Contact: Diane Schillaci - 414-831-5997  
Instructor: Rick Bayer and Jean Cole  
Location: Green Bay Police Department  
Date(s): December 15 and 16, 2015  
Hours: 16.0 Program Hours Law Management